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## Cyber SAM is Here!!

Cyber Operations Inc. announces the release of Cyber SAM, its proprietary biometric access, authentication and identification system. Cyber SAM (Secure Access Manager) is an integrated software and hardware device that provides advanced fingerprint recognition, enabling rapid registration, identification and clearance of individuals.

Phil Ruggieri, CEO, comments, "Our new version of Cyber SAM is another example of Cyber Operations' 'customer-centric' commitment. This technology was designed with client input. It is designed for ease of use and integration into existing client operations. It inter-operates with various database packages to further help rapid deployment and high scalability."

The key component for Cyber SAM, like several other Cyber products, is the simplicity of use combined with the quality of the technology.

Cyber SAM will allow our customers to:

- Enroll 1 or all fingers for each person in the system.
- Control the system completely from the web.
- Use with any type of computer, Windows, Mac, Linux, etc.
- Configure access 'Zones' for easy access management.
- Configure 'Groups' for easy user role management
- Control access by time of day, day of week, group, zone, door, person etc.

Additionally, Cyber SAM is compatible with all standard door locks, Wiegand 26 devices, and all standard lock system components.

"Universal adaptation makes this product very viable in direct sales and more importantly through our channel initiatives," said Dustin Defnall, Cyber Operations President. "Now our partners and integrators have this component to fill out their physical security projects, making them more valuable to their customers."

## Channel Sales Pleased With New Partnership

Cyber Operations Inc. is pleased to announce a new partnership agreement with Proginet Corporation, a leading developer of enterprise security software. Throughout its 20-year history, the company has earned a solid reputation for its multi-platform expertise and dedication to customer service.

"We are very pleased with this new agreement," said Brad O'Rear, Channel Sales Manager. "These are the types of agreements and partnerships that will enable us to grow exponentially."

The new agreement provides for joint marketing and sales activities for both of the companies' product portfolios. Cyber Operations delivers an integrated blanket of security solutions for access control to both network resources and physical locations. Proginet's SecurAccess™ product line provides access control to corporate Web sites and portals and offers single sign-on capabilities for the enterprise to enable users to access corporate resources and applications using a single, secure password. Combining these capabilities with Cyber Operations' ACL Manager will allow each organization to offer its customers a robust solution for controlling access to valuable corporate resources.

ACL Manager can be hosted on any Windows-compatible computer and can simultaneously deploy the exact same access list to multiple router and firewall platforms such as Cisco and Juniper. ACL Manager uses extremely efficient, proprietary algorithms, and is rated for management of more than 100,000 access list entries in a single access list.

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## CEO Spotlight: Why Customers Buy Advanced Technology

*“By designing advanced products with customer input, we help ensure more rapid market acceptance of our solutions.”*

*Phil Ruggieri,  
CEO Cyber  
Operations Inc.*

At Cyber Operations, we believe the customer is at the center of our universe. One example of this belief is our new version of Cyber SAM -- We designed this new access control and authentication device with client input. We asked for their valuable input on both functionality, as well as on design. By designing advanced products with customer input, we help ensure more rapid market acceptance of our solutions. That spells success for both our customers and for our company.

Over time, we have developed a customer driven model. Within our model, the essential value propositions we follow are that:

*Cyber Operations' technology is designed to help our customers:*

- 1-- Create new sources of revenue and profits
- 2-- Re-engineer the way they do business
- 3-- Retain existing customers and efficiently acquire new customers
- 4-- Strengthen their brand
- 5-- Reduce cost and expense
- 6-- Stay in full compliance with standards and regulations

By delivering on the above customer priorities, we are working to position Cyber Operations' technologies and solutions as valuable tools for our customers.

In every client discussion, we talk about the customer's ROI — return on investment.

This may all sound simple, but its built upon a foundation of strong analysis and hard work.

The team at Cyber is using this model to differentiate our company as a true solutions company. In the end, the real test is how customers vote. Every time they select the Cyber Operations solution, this model is proven. Our team commitment is to always put the customer first.

*Article contributed by Phil Ruggieri, CEO Cyber Operations*



## Cyber Receives Second Patent of 2007, Fourth Overall

Cyber Operations Inc. has been awarded yet another patent by the United States Patent and Trademark Office, its second of 2007.

“We are very proud of our CTO Kevin Etheridge and his entire team for the outstanding work they continually provide. This patent and the one received

previously add more intelligent ammunition to our security . commitment here at Cyber,” said Phil Ruggieri, CEO of Cyber Operations Inc.

The patent is based on a new method of compressing data using a distributed computing system. Essentially, the master server breaks up data into

blocks and assigns compression algorithms to each data block.

Cyber was also awarded a patent for its ACL Manager/FLM/ANT security products earlier in 2007 as well as two separate patents for Right Angle Fiber Optics Connectors in 2003 and in 2004.

## Sales Update: Cyber SEE and Telecom gaining momentum

Cyber Operations installed its Cyber SEE into two more police departments, indicating another strong growth area for this security product.

In addition to law enforcement, our partnership with ACR, American Cash Registers has yielded us yet another sale.

ACR routinely refers its customers to us because of Cyber SEE's ability to have cash register's transaction information as a text overlay on the security video.

The financial industry vertical is another source showing growth for Cyber Operations.

Cyber recently sold and is in the process of installing another telephone system and another Cyber SEE system for People's Bank of Alabama. People's Bank currently operates 15 locations in Alabama.



## Partnership provides foundation for future Continued from page 1

*“Our sales staff will have full access to represent the product line from Proginet and vice versa... “It’s a win-win.”*

The partnership agreement with Proginet also covers CyberFusion Integration Suite (CFI)™, an advanced managed file transfer (MFT) solution. A fully integrated, multi-platform suite, CFI provides a single point of control from which to manage all file transfer activity, both inside and outside the extended enterprise. CFI allows users to send files of any size with total security including encryption, authentication, and access control.

In addition, CFI allows for total visibility of all file movement within or out of your organization, ensuring that you have the management and control mechanisms necessary in today’s complex security and regulatory environments.

“In today’s market space, you have to be able to integrate products in

order to come up with total end-to-end solutions,” said Cyber CEO Phillip Ruggieri. “We have taken the next logical step. Our security solutions are intentionally designed to be highly secure yet compatible with other products on the market,” Ruggieri said.

Cyber Operations sales staff will also benefit from this partnership. “Our sales staff will have full access to represent the product line from Proginet and vice versa,” O’Rear said. “It’s a win-win.”

The combination of Proginet’s SecurAccess and Cyber Operations’ ACL Manager allows administrators to easily control who gains access to the corporate environment, while CFI

allows the administrator to protect all data as it moves between platforms, servers, and applications during the everyday business process.

CFI also provides for tight partner integration; external trading partners can connect with the organization from any standard web browser to send or receive business data with complete security and audit compliance.

*Article contributed by Brad O’Rear with information provided by Proginet*



## Cyber Happenings

### New Sales Executive

Patrick Tackney joined the company as Vice President of Solutions Sales.

Phil Ruggieri, CEO of Cyber Operations Inc. commented, "Patrick is a strong addition to our team. He brings with him a depth of knowledge in managing complex voice and data networks in the USA and overseas."

In addition to handling commercial clients, Mr. Tackney will be responsible for Cyber Operations Federal Accounts in and around the Washington D.C. region.

### Employee Updates

Cyber Operations wishes to extend its congratulations to President **Dustin Defnall** who married Miss Jessica Struby on May 12.

Channel Sales and Solutions Integration Manager **Brad O’Rear** was recently elected and installed as the President of the American Advertising Federation’s Birmingham chapter and will serve as President for the 2007-2008 club year.

O’Rear, who is serving his 5th term on the board, also celebrated his one year anniversary at Cyber on June 15.

### Daughety Focused

**Larry Daughety**, a 30 year sales veteran, recently celebrated his 65th birthday and is still going strong.

“I love to sell,” said Daughety. “I managed sales people for over 30 years and loved it, but nothing in the world is as much fun to me as just getting out there and selling.”

Daughety is the lead sales representative for both the Best Buy and POS Dream Homes accounts; currently Cyber Operations’ two largest users of the Cyber D.A.N. system.

## A Note From Our President

Cyber Operations is continuing the success it began during the first quarter of 2007. Sales in the first half of 2007 have surpassed the full year sales total for 2006. Our sales staff has grown to four in-house account executives specializing in each of our product areas and regional executives supporting the Maryland, D.C. area. Cyber SAM v.07 has been released and is setting the standard for access control. Our focus is the commitment of developing state of the art security solutions, communications packages and media distribution that saves money and minimizes risk to our customers. We look forward to an even more prosperous second half of the year.



## Cyber Welcomes Two Additions to Our Sales Staff!

Michelle Blackmon



Michelle Blackmon joined Cyber Operations Inc. to increase sales in our telecommunications area. She has an excellent background in telephone system sales.

As a graduate of Auburn University in PR and Speech Communications, Ms. Blackmon brings over 14 years of telecommunications experience to Cyber.

Jenni Crocker



Jenni Crocker joined Cyber Operations Inc. as the primary sales representative for our biometric products. She will oversee the promotion and sales of Cyber SAM as well as Secure Club.

Ms. Crocker earned a Masters degree from the University of Alabama at Birmingham. Her Masters area paper looked at Biometric Technology and Fraud Prevention.

Cyber Operations is the solution to your business' security and communications needs. Call 1-866-404-2923 to find out how or check us out on the web at [www.cyberoperations.com](http://www.cyberoperations.com)

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